



Petrochemical Industries Co. (PIC)

Request for Quotation

شركة صناعة الكيماويات البترولية نفط

PETROCHEMICAL
INDUSTRIES COMPANY K.S.C.
مجلس شركات نفط كويتية
A Subsidiary of National Petroleum Corporation

RFQ #	Description	Closing Date
22470	PR211017 - Thermon	2021-04-04

PLEASE PROVIDE US WITH YOUR BEST PRICE TO SUPPLY THE FOLLOWING :-

Line Item	Item	Description	Qty	Order Unit	Comments
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1	PP-30000474	SR Heating Tracing Cable Type: KSX 15-2-OJ Manufactured by Thermon SR Heating Tracing Cable Type: KSX 15-2-OJ High performance KSX self-regulating heating cables. Manufacturer: Thermon Middle East WLLJ RATINGS: Available watt densities..... 15 31 48 64 W/m @ 10°C Nominal supply voltages :..... 230 Vac Max. maintenance or exposure temperature Continuous power- on.....121°C Minimum installation temperature.....-60°C Minimum bend radius @ -15°C..... 10mm @ -60°C..... 32 mm T-rating based on stabilized design 2.....T3 to T6 See Attached Data Sheet and Offer TYPE:SR Heating Tracing Cable Type: KSX 15-2-OJ Manufactured by Thermon	50	METER	
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2	PP-30000475	Power Junction Box Manufactured by Thermon Power Junction Box Manufactured by Thermon See Attached Data Sheet and Offer TYPE:Power Junction Box Manufactured by Thermon	2	EACH	
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3	PP-30000476	Termination Kit Type: PETK-2D Manufactured by Thermon Termination Kit Type: PETK-2D Manufactured by Thermon	3	EACH	_____
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See Attached Data Sheet and Offer

TYPE:Termination Kit Type: PETK-2D Manufactured by
Thermon

4	PP-30000477	Glass Tape Roll Type: FT-1H Manufactured by Thermon Glass Tape Roll Type: FT-1H Manufactured by Thermon	3	EACH	_____
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See Attached Data Sheet and Offer

TYPE:Glass Tape Roll Type: FT-1H Manufactured by
Thermon

5	PP-30000478	Caution Label Packag Type: CLH Manufactured by Thermon Caution Label Packag Type: CLH Manufactured by Thermon	3	EACH	_____
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See Attached Data Sheet and Offer

TYPE:Caution Label Packag Type: CLH Manufactured
by Thermon



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شركة صناعة الكيماويات البترولية الكويتية

PETROCHEMICAL
INDUSTRIES COMPANY K.S.C.
مجلس شركات مؤسسة البترول الكويتية
A Subsidiary of Kuwait Petroleum Corporation

Shipping Terms	Freight Terms	Payment Terms
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OFFER SHOULD INDICATE

- 1) YOUR OFFER VALIDITY From Date.....To Date
- 2) UNIT PRICE FOR EACH ITEM
- 3) WEIGHT OF CONSIGNMENT FOR EACH ITEM
- 4) DELIVERY TERMS:
- 5) EXPECTED DELIVERY TIME
- 6) NAME OF MANUFACTURER / COUNTRY OF ORIGIN
- 7) PRINCIPAL OFFER SHOULD BE INCLUDED WITH YOUR OFFER
- 8) OFFER SHOULD BE ONLY SENT TO Email:Epurchasing@pic.com.kw
- 9) PLEASE SEND ALL ATTACHMENTS SUCH AS DATA SHEETS ETC... TO BUYERS E-MAIL
- 10) OFFER SENT OR DELIVERED BY OTHER COMMUNICATION CHANNELS WILL NOT BE TAKEN INTO CONSIDERATION
- 11) WE, PETROCHEMICAL INDUSTRIES COMPANY ARE THE END USERS OF ALL THESE ITEMS
- 12) Quotations prices should remain fixed for (90) days from the closing date
- 13) PROVIDE ANY SUSTAINABLE RELATED PRACTICES, CERTIFICATES AND MEASURES THAT YOUR COMPANY IS INVOLVED IN, AS THIS WILL POSITIVELY REFLECTS ON YOUR OFFERS EVALUATION
- 14) PIC IS COMMITTED TO GIVE ADVANTAGE FOR SUPPLIERS WHO HAVE SUSTAINABLE PRACTICES IN THE DIFFERENT ASPECTS (ECONOMICAL, ENVIRONMENTAL AND SOCIAL)

Remarks:

Signature

RFQ Team



PIC Sustainable Procurement Policy:

Statement of intent:

Petrochemicals Industries Company (PIC) through its Commercial Department is committed to incorporating sustainability into its procurement process in the best possible way that supports the corporate's key objectives. Our sustainable procurement strategy has been designed to focus on the sustainability three major pillars; Environment, Society and Economy.

Sustainable procurement decisions will consider the environmental and social impacts (both positive and negative) from products and services procured. Considering the environmental and social impacts during procurement aligns with the Company's obligations to spend money and resources efficiently, effectively, economically and ethically. PIC can have a leading role as a model purchaser to encourage good practices with its suppliers by using its purchasing power to achieve environmental and social benefits and at the same time reduce its cost.

The great value for money or cost reduction, the operational efficiency, the attractiveness to suppliers, the positive contribution to society, the commitment towards improving and protecting the environment and also enhancing the corporate's image are our main drivers to achieve our sustainable procurement goals.

Think Sustainable:

PIC sustainable procurement aims to reduce the adverse environmental, social and economic impacts of procured products and services throughout their life cycle. Examples of environmental, social and economic impacts are:

- Inputs of natural resources, energy and water in the manufacture, use and disposal of goods
- Pollution produced from the manufacture, use and disposal of goods
- Costs of operation and maintenance over the life of the goods
- labor conditions in the manufacture, use and disposal of goods or delivery of services

Sustainable procurement looks beyond the up-front cost of a product or service and it makes purchasing decisions based on the entire life cycle of goods and services; taking into account associated costs, the environmental and social risks and benefits, and broader social and environmental implications.

PIC defines sustainable procurement to be a process whereby the corporation meets its needs for goods, services, works and utilities in a way that achieves value for money on a whole life basis in terms of generating benefits not only to the corporation, but also to society and the economy, whilst minimizing damage to the environment.



PIC principles for procuring sustainably:

Value for money is the core principle underpinning the corporate's procurement. This means that all relevant financial and non-financial costs and benefits should be taken into account over the entire life cycle of the procurement process.

Direct goals for sustainable procurement:

- Adopting strategies to avoid unnecessary consumption and manage demand.
(Action to be taken: The Procurement Department is to work closely with all stakeholders to monitor, govern and assess the procurement requests to eliminate any unnecessary and unplanned consumption)
- Minimizing environmental impacts over the life cycle of the goods and services by choosing products or services that have lower adverse impacts associated with any stage in their production, use or disposal.
(Action to be taken: The Procurement Department and through its RFQ Team will be taking into account that the impact of a product should be looked at according to the entire life time of the product. Advantages will be given to the products with less impact regardless of the up-front price or cost. The RFQ Team will be working alongside the end users to evaluate the offers and to consider any sustainable opportunities in this regard)
- Fostering innovation in sustainable products and services through the design and implementation of procurements.
(Action to be taken: The Procurement Department is to work closely with The Engineering Department to take in consideration all the sustainable opportunities when new systems are designed or customized for the plants)
- Ensuring that fair and ethical sourcing practices are applied and that suppliers are socially responsible.
(Action to be taken: The Procurement Department is committed to give fair chances to all suppliers that can provide the requested services to the corporate, however, it is also committed to evaluate the performance of those suppliers and contractors to ensure that they are in full compliance with the human rights and the good working environment regulations. Suppliers should be socially responsible by adopting ethical practices and being compliant with legislative obligations and other actions that benefit society including inclusiveness, equality, diversity, integration and providing their employees' with health insurance and other benefits indicated in the labor law of Kuwait. Suppliers who don't comply, will jeopardize their privilege to participate in the corporate's tenders)